



**WHITE PAPER**

# VIRTUAL CHIEF INFORMATION SECURITY OFFICER (VCISO)

*VCISO: Let Us Be An Extension of Your  
Team*

## VCISO

Our experienced team of virtual chief information security officers (VCISOs) can be contracted for a short-term compliance project or a long-term security framework improvement plan, starting from as low as \$2,500 a month and structured to work within the budget constraints of the customer.

## WHO IS A GOOD FIT?

Organizations big enough to have serious security or compliance concerns but don't have 180K a year for a full-time CISO:

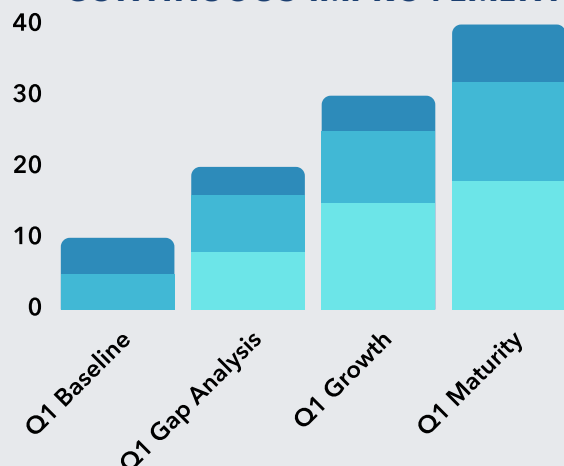
- Organizations who have failed an audit or compliance deadline after spending a great deal of money and resources and have little to show for their investment
- Clients imposing compliance requirements through RFPs in order to win their business
- Security and compliance conscious organizations that have experienced high turnover or have wasted money on security (shelfware) tools that were never properly integrated and used

## WHAT TYPE OF ENGAGEMENTS?

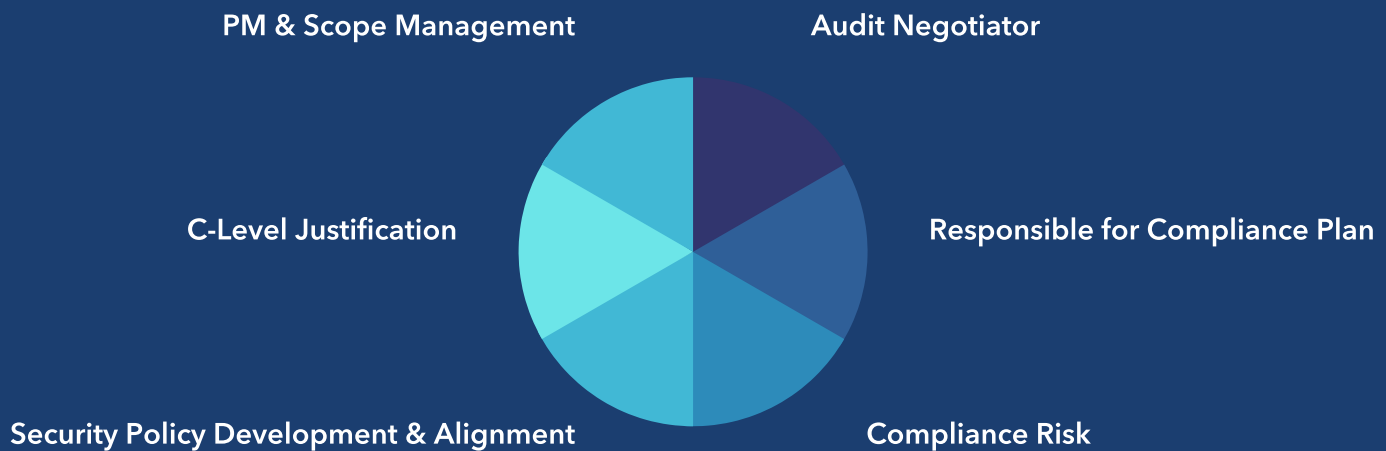
### 1. Compliance certification PCI DDS, HITRUST, ISO27001, FISMA, SOX, ISO27001

RKON takes complete ownership over the process interfacing with management and auditors. We've developed a methodology for executing compliance in a "best in class" cost-effective time frame, regardless of the starting point and current maturity. In addition, clients can tap into a complete security and compliance control toolkit that RKON provides under its Compliance-as-a-Service offering.

### VCISO MONTHLY PROGRAM CONTINUOUS IMPROVEMENT



# RFP/CUSTOMER REQUIREMENTS CERTIFICATION



## 2. RFP/customer requirements certification

There's a growing trend of clients asking their suppliers to fulfill basic security and compliance requirements as a result of trickle-down compliance they experience with their own certifications.

Clients don't always realize they don't have to say yes to every compliance requirement, which can create a failed response as quickly as saying no to everything.

RKON has deep experience in helping clients win RFPs without compromising their integrity or spending excessive amounts of money on expensive tools that fail to deliver any business result or value.

## 3. Security and compliance program improvement

This program is for clients who are looking for a standards-based improvement execution plan for a fixed monthly fee over a period of time interfacing as a management advisor, auditor interface, and security execution leader.

### WHAT MAKES RKON DIFFERENT?

#### Zero to compliant in 60 days

RKON routinely helps organizations achieve rapid compliance or compliance remediation in as little as 60 days. By understanding the difference between security and compliance, RKON has developed a methodology that greatly simplifies compliance execution.

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## ZERO TO COMPLIANT IN 60 DAYS: 3 STEPS

### 1. RKON Compliance Jumpstart

- Risk management plan
- Policy creation
- Business impact analysis
- Information security
- Management security

### 2. RKON Managed Security Services

- Firewall
- Intrusion prevention
- Antivirus
- Endpoint encryption
- URL filtering
- Web application firewall active directory/user-rights management
- Disaster recovery-as-a-service
- Asset management
- Vendor management

### 3. RKON Security Operations Log Monitoring

- Social event monitoring
- Incident response & management
- SOC reporting
- Vulnerability management
- Scan & pen-testing
- Systems patching
- Change management
- DR plan testing

### VIRTUAL CHIEF SECURITY OFFICER (ONGOING)

- Policy review
- Governance
- Audit response
- Training

## COMPREHENSIVE TOOLKIT

RKON provides a complete set of security controls that can be executed in a Compliance as-a-Service model, preserving capital expenditures and minimizing

## VCISO

- IPS-AS-A-SERVICE
- FW-AS-A-SERVICE
- SIEM-AS-A-SERVICE
- 24/7 INCIDENT RESPONSE & INCIDENT MANAGEMENT
- ATP-AS-A-SERVICE